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*the* **POWER COUPLE**  
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**INSIDE:**

**Andy & Candy Burnett**

**Pamela & Lane Everitt**

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**Roof Source, LLC**

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▶▶ power couple

# Andy & Candy BURNETT

## THE BURNETT HOME TEAM

### *Better Together*

By Jacki Donaldson

Andy Burnett does not hesitate to name the best part about partnering in real estate with his wife, Candy: “Knowing that our clients will meet the smarter and prettier part of the team first,” he says with a smile. “That way, by the time they realize they’re stuck with me as well, it’s too late.” Candy is equally complimentary of Andy. “Andy is so good in his role that I have peace of mind that our folks are getting the best of the best,” she states.

Andy and Candy, the faces of The Burnett Home Team, attribute their power-couple success to several factors, like aligning with HomeSmart Realty Partners, the fifth largest brokerage firm in the United States with an impressive national reputation and a top-tier web-based system. Being on the same page about the ups and downs of real estate also contributes to their winning approach. “When business inevitably pops up during vacations and family gatherings, for example, we have an understanding and not resentment,” Candy remarks. Also important is that they defined their roles early on, recognizing each other’s areas of expertise and avoiding stepping on toes.

Candy shares, “The beauty of being two instead of one is that we can be good sounding boards for each other and help with problem-solving for the best outcome for our clients.”

Before they were a dynamic duo, Andy, with a degree in mechanical engineering from CSU, was an entrepreneur starting and selling businesses and working in technical sales for Silicon Valley start-ups. Candy was a stay-at-home mom leveraging her sociology degree to raise three small children. When the dot-com industry crashed in 2000, Andy acted on his passion for working on houses and transitioned into real estate full-time. Then, 10 years ago, he asked Candy to be his partner. “When we got engaged, Andy suggested I become an agent,” Candy

comments. “He said I would be good at it, and I love people, so when we got married, I received my license, and we started The Burnett Home Team.”

First comes love, then comes marriage, then comes real estate — and Andy and Candy feel blessed to be in an industry together that allows them to help people during a significant and often challenging time. “We are passionate about guiding clients to achieve their goals by making the process enjoyable and exciting,” they express. They build relationships and deliver an exceptional client experience by meeting with folks for coffee before hitting the road to view homes and hosting client dinners and wine tastings at their home. Their standard closing gifts are customized cutting boards, custom-baked loaves of sourdough bread and gift certificates. “We love supporting our clients’ small businesses as they have supported ours, so using their products to celebrate our closings feels so great,” Candy says.

Looking back, Candy would not change much, except for maybe exploring house flipping, and Andy

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reveals, “I would have started in real estate earlier and teamed up with my wife right out of the gate. I would have learned early in my career how to text, ‘I’ll call you back in the morning’ and how to let my voice message pick up rather than taking a call at 9:00 p.m. from a worried client. Looking to the future, the pair plans to continue doing what they do so well. “We both really like, and often love, being REALTORS®,” Andy voices. “Getting to do it for a living is a pretty sweet deal so we’re in no rush to change anything.”

Outside of their work realm, Andy and Candy cherish spending time with their blended family of six adult children and their spouses, two grandchildren and two dogs. Barbecuing and enjoying the beautiful Colorado summers as a family are their favorite pastimes. Andy is also a fan of gardening, fishing and listening to local live music, and Candy enjoys hiking, riding horses, working out, antiques and playing pickleball, and she does a bit of woodworking when time allows.

Andy, who hopes to be remembered as a good father, husband, friend, neighbor and Christian, and Candy, who hopes people will recall her as a wonderful mom, wife, sister and friend, are abundantly grateful. “We feel tremendously blessed that we live where we live and that God allows us to do what we do and that our family is happy and healthy,” they declare.

**Connect with Andy and Candy at [www.theburnetthometeam.com](http://www.theburnetthometeam.com).**





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